

3948 Aviation Cir. NW, Atlanta, Georgia 30336

Dear Valued Rotorcorp Customers,

Recent communications with Robinson Helicopter Company leadership has revealed new information we felt important to share in this manner.

## Factory lead times for both previously submitted and future orders are not improving, and are instead continuing to grow.

According to Robinson, the cause for this unexpected increase is primarily staffing (a pervasive issue here in the USA) with the secondary issue being raw material supply from external vendors. This means that delivery of current orders for overhaul kits and certain other components may change and be significantly delayed from what was originally communicated by Rotorcorp.

We know Robinson is doing all they can to address these issues, but they acknowledge they don't see things improving in the immediate future. Additionally, it is important to consider that the 4th quarter of each year typically sees order volume increase as budgetary spend-downs, tax year end and price increases in the beginning of the new year approach. We do not expect this year to be different in this regard, and we expect to experience further lead time increases through year end and into Q1 of 2024.

Though Rotorcorp does our very best to stay informed of these lead times and report the most accurate information available at the time an order is placed, we too have been caught off guard by new extended delivery times received from Robinson.

If you are anticipating a major overhaul in the distant future it is important you keep these lead times in mind when planning.

- R-44 overhaul kit 26 weeks (6-7 Mo.)
- R-22 overhaul kit 22 weeks (5-6 Mo.)
- R-66 overhaul kit 16 weeks (4 Mo.)
- Servos 22 weeks (5-6 Mo.)
- Main rotor gearbox 27 (6-7)
- Tail rotor gearbox 26 weeks (6-7 Mo.)

Our team is committed to serving our customers with accurate information for supporting their fleet. The lead times we share with customers are based exclusively on the information we receive directly from Robinson and what we experience first hand based on the large volume of orders we place regularly for our customers around the globe. I sincerely apologize for the recent cases where the data we have shared about lead times has proven to be far short of what we are now hearing and experiencing from Robinson.

We will strive to do better.

Sincerely,

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Sean T. Casey, President